

# Charles Hunter AVP Government Affairs Genesee & Wyoming

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#### **G&W Overview**

- Genesee & Wyoming subsidiaries operate in seven countries in North America and Europe.
- Its four North American regions serve 42 U.S. states and four Canadian provinces.
- For more information, visit www.gwrr.com

•	<b>Operations</b>		railroads
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- Employees ...... 7,300
- Carloads 2,400,000



#### Genesee & Wyoming in Michigan

<ul><li>Operations</li></ul>	6	short	line	railroa	ds
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- Employees ...... 117

- They serve urban and rural areas and connect to Class I railroads and short lines.



Among the customers served by the various railroads are
Michigan Sugar, Star of The West, Dow Chemical, Martin
Marietta and Packaging Corporation of America. G&W railroads
have helped bring online business with Sargent Docks in Zilwaukee.

### Top 10 Commodities Transported In Michigan

- 1. Chemicals & Plastic
- 2. Agricultural Products
- 3. Other
- 4. Coal & Coke
- 5. Food & Kindred Products
- 6. Minerals & Stone
- 7. Lumber & Forest Products
- 8. Petroleum Products
- 9. Metals
- 10. Waste



#### MI MAP



#### G&W Michigan Short Line Railroads

- Grand Rapids Eastern Railroad (GR): 27-mile railroad -operates between
  Grand Rapids and Lowell, Michigan. GR connects with CSX, Coopersville &
  Marne Railway, and Grand Elk Railroad. It transports agricultural products,
  chemicals and plastics, lumber and forest products, and minerals and stone.
- Huron and Eastern Railway Company, Inc. (HESR): 394-mile-railroad operates in the "Thumb" area of the state, serving Durand, Saginaw, Bay City, and other northeast areas of Michigan. HESR connects with CN, Great Lakes Central Railroad, and Lake State Railway. It transports chemicals and plastics, agricultural products, coal and coke, food and kindred products, and metals.
- Indiana & Ohio Railway Company (IORY): 543-mile railroad, with 21 miles in MI, operates from Cincinnati, OH to Flat Rock, MI. IORY connects with CN, CSX, NS, Ann Arbor RR, Adrian and Blissfield RR. It transports agricultural products, metals, chemicals and plastics, minerals and stone, and pulp and paper.

#### G&W Michigan Shor Line Railroads (Cont'd.)

- Marquette Rail, LLC (MQT): 162-mile railroad operates from Grand Rapids to Ludington and Manistee, Michigan. MQT connects with CSX and Grand Elk Railroad. It transports chemicals and plastics, pulp and paper, minerals and stone, lumber and forest products, and agricultural products.
- Michigan Shore Railroad (MS): 58-mile railroad operates from Holland to Fremont, Michigan. MS connects with CSX. It transports chemicals and plastics, minerals and stone, agricultural products, petroleum products, and lumber and forest products.
- Mid-Michigan Railroad, Inc. (MMRR): 33-mile railroad operates from Paines to Alma, Michigan. MMRR connects with Great Lakes Central Railroad and Lake State Railway. It transports agricultural products, chemicals and plastics, lumber and forest products, petroleum products, and minerals and stone.

# Examples of Potential State Grant Projects 70/30 Public-Private Partnerships

#### **Huron & Eastern RR \$2.1M**

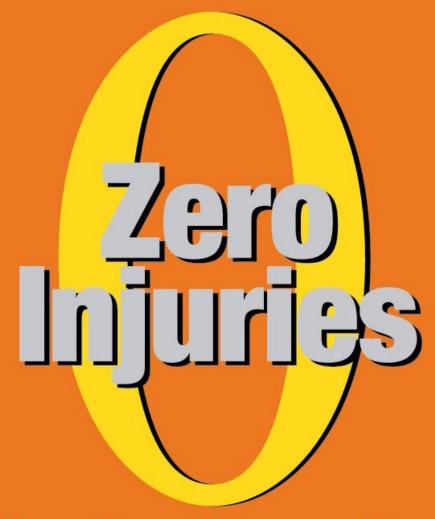
- Main Line Upgrade
- Replace 2 miles of old jointed rail with new heavier 115# welded rail.
- Install 1,280 ties, ballast, and surface track.
- State Grant: \$1,470,000
- RR Match: \$630,000

#### Marquette Rail \$1.5M

- Curve Patch Rail Replacement
- Change out worn mainline rail in various curves, about 3 miles of new 136# rail.
- Install 920 ties, ballast and surface.
- State Grant: \$1,050,000
- RR Match: \$450,000

## Old Jointed Rail in Ludington Yard, 1910





Our Goal Every Day