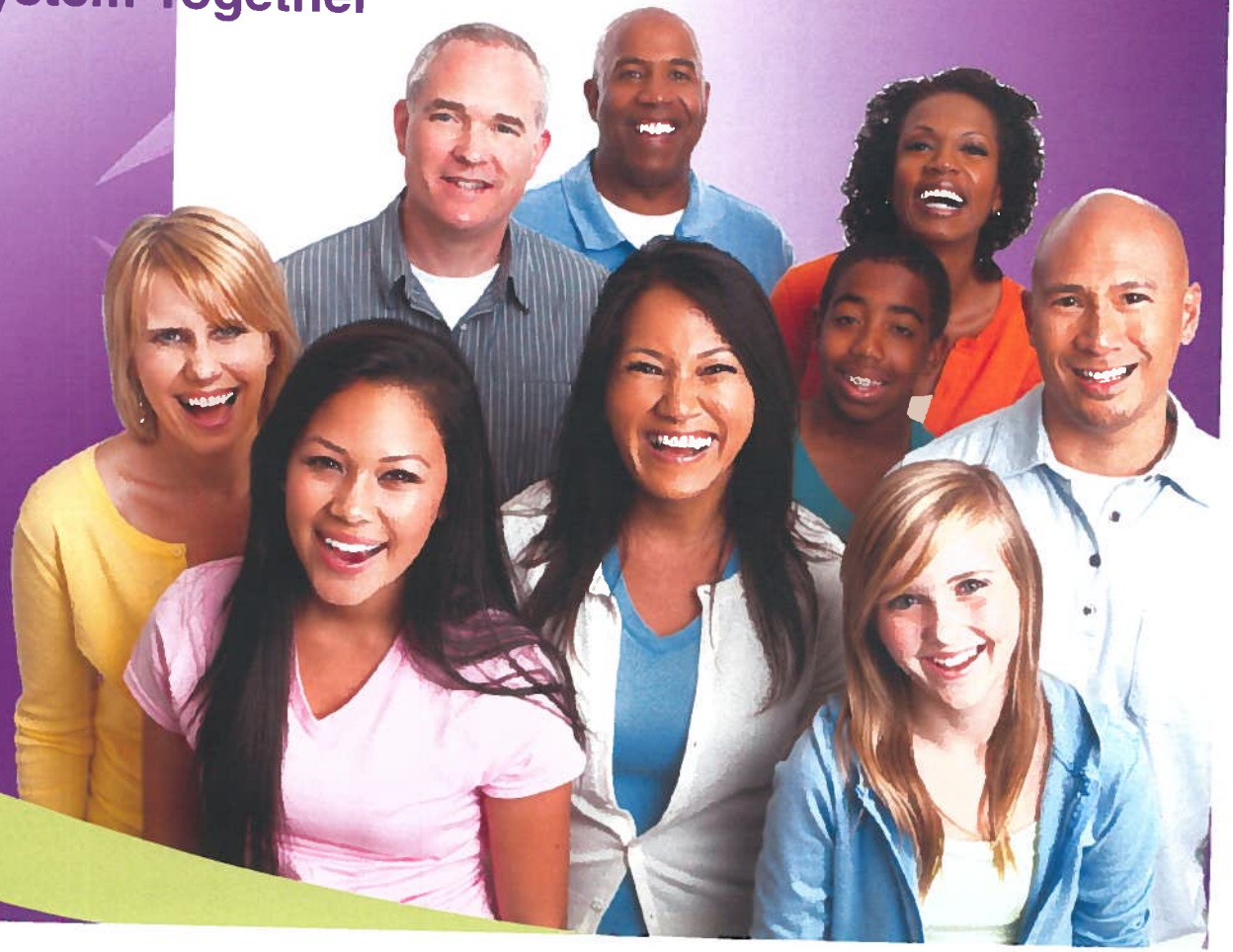
Trinity Health

Livonia, MI

Building a People-Centered Health System Together



Our Mission
Drives our Vision and Strategy

We, Trinity Health, serve together in the spirit of the Gospel as a compassionate and transforming healing presence within our communities.

Our Core Values

- Reverence
- Commitment to those who are poor
- Justice
- Stewardship
- Integrity

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Our 21-State Diversified Network

86* Hospitals in 25 Regional Health Ministries + 2 National Health Ministries

44 Home Care agencies serving 160+ counties

14 PACE Centers

70 Other Continuing Care Facilities

3,300
Employed Physicians

22,890
Affiliated Physicians

- Hospital
- Home Care Agency
- PACE Center
- Other Continuing Care Facility
- Employed Physicians
- Affiliated Physicians

Note: Home Care & Physician coverage based on communities served.
* Owned, managed or in JOAs.

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We are growing our

Population Health Expertise

2 Insurance Plans

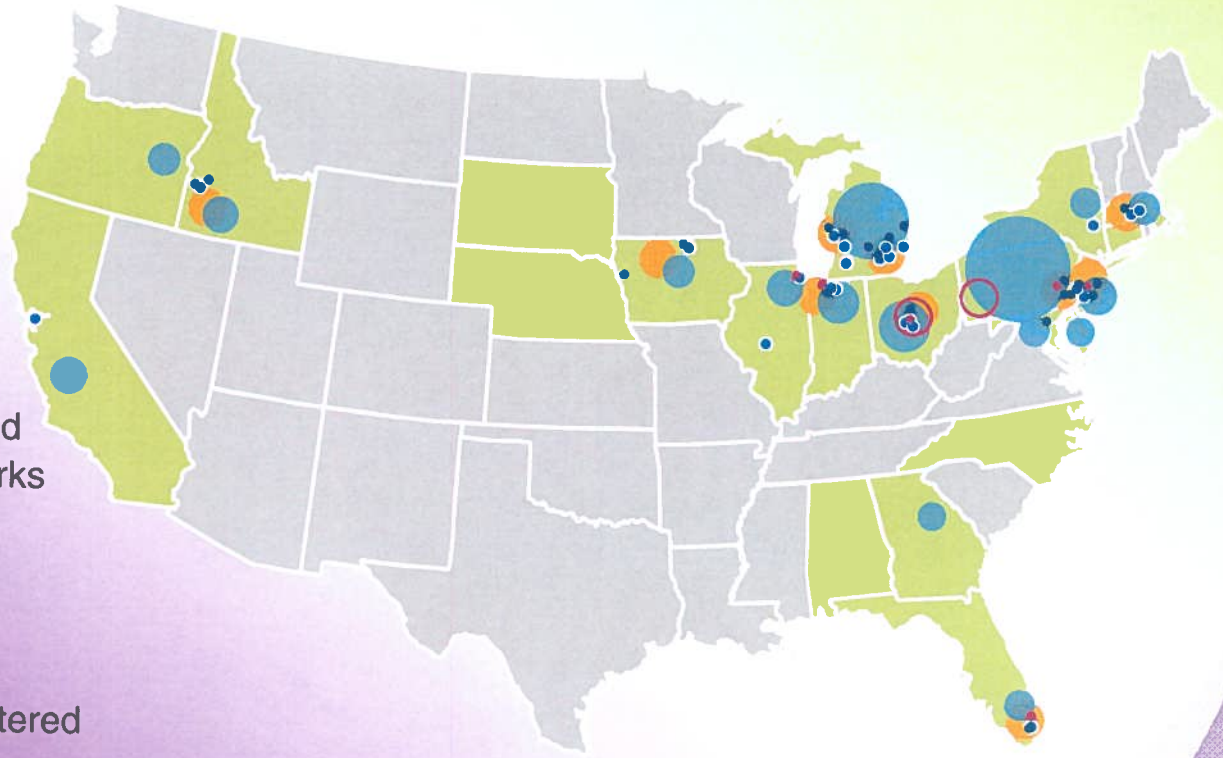
27 ACOs* in 21 RHMs

10,677
Physicians & Advanced Practice Professionals Committed to 16 Clinically Integrated Networks

6 RHMs** pursuing Bundled Payment Programs

27 RHMs with 65 Patient-Centered Medical Home Programs

1.1M Attributed Lives, through 61 Risk- or Value-Based Reimbursement Programs



- Insurance Plans
- ACOs
- Physicians
- RHMs w/Bundled Payment Programs
- RHMs w/Patient Centered Home Programs
- Attributed Lives

*19 Medicare Shared Savings Program ACOs (8 under CMS review) and 5 Commercial ACOs
**Operations are organized into Regional Health Ministries ("RHMs"), each an operating division which maintains a governing body with independent oversight subject to authorities

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The Marketplace Demands Fundamental Change

in how we operate and what we produce

TODAY

Service Volume

Drivers

- Retail Health Market
- Value Networks
- Transparency
- Financial Incentives

TOMORROW

Population Value

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Building a

People-Centered Health System

together

People-Centered Health System

Episodic Health Care Management for Individuals

Efficient & effective episode care delivery

Population Health Management

Efficient & effective care coordination

Community Health & Well-being

Serving those who are poor, other populations, and impacting the social determinants of health

Better Health • Better Care • Lower Costs

Think PEOPLE

PEOPLE-CENTERED CARE

Strategic Focus #1: We will transform our clinical and business models to deliver people-centered care.

ENGAGED COLLEAGUES

Strategic Focus #2: We will attract, develop and retain exceptional and committed colleagues who reflect the diversity of our communities.

OPERATIONAL EXCELLENCE

Strategic Focus #3: We will build an enterprise that uses our strengths as a national system to deliver operational excellence.

PHYSICIANS & CLINICIANS

All Strategic Focus Areas: We will collaborate with physicians and clinicians.

LEADERSHIP NATIONALLY

Strategic Focus #4: We will lead in strengthening and expanding the ministry of Catholic health care in our communities and nationwide.

EFFECTIVE STEWARDSHIP

Strategic Focus #5: We will steward resources effectively to enable success in our transformation to people-centered health care.

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Richard Gilfillan, M.D.
President and CEO

Roger Spoelman
West Regional President and CEO

Rob Casalou
South East Regional President and CEO

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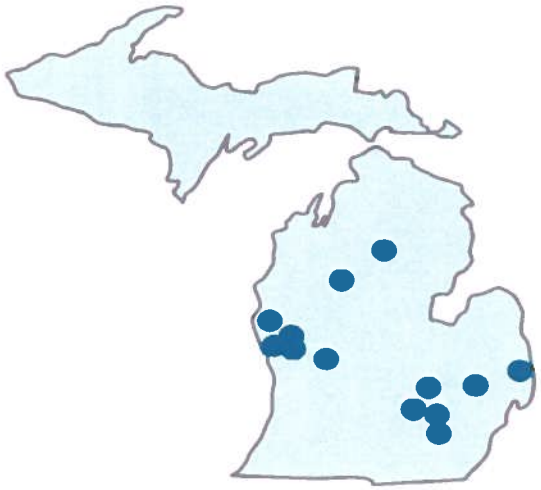
A Leading Investor in Michigan's Health

Only National Health System Headquartered in Michigan

20555 Victor Parkway, Livonia, MI 48152



Our Michigan Presence:

- 10 hospitals, 9 nursing homes, 10 home health care agencies, 6 hospices, 27 senior living communities, & 40 subsidized health clinics
- Serving 30 counties
- 9 Senior ERs
- Mercy Cancer Network with 17 locations
- Almost 29,000 Michigan colleagues
- Invests about $1 billion annually in the state's economy
- $200 Million in Community Benefit

Trinity Health has 10 Michigan Hospitals
MERCY HEALTH SYSTEM
Mercy Health Saint Mary's Grand Rapids
Mercy Health Muskegon- General Campus
Mercy Health Muskegon – Hackley Campus
Mercy Health Muskegon – Lakeshore Campus
ST. JOSEPH MERCY HEATLH SYSTEM
St Joseph Mercy Ann Arbor
St. Joseph Mercy Oakland
St. Joseph Mercy Livingston
St. Joseph Mercy Port Huron
St. Mary Mercy Livonia
St. Joseph Mercy Chelsea

Trinity Health - Michigan

- IT platform is one of largest and most sophisticated in the country
  - Real-time hardwiring of emerging best practices
  - State-wide MI Health Connect platform
  - MI Stroke Network
- Early adopter of Patient Centered Medical Homes
- First state-wide Performance Based Contract with BCBSM
- Committed to risk-based payment model ACO, in every region, by January 2015
- Physician network is one of largest in the state
- Clinical initiatives nationally recognized
- Trinity Health is one of the largest Medicaid providers in Michigan
- First in the country to develop a dedicated outpatient facility (Brighton)
- Industry leader for enrollment in Health Michigan
- "Together Health"- provider network agreement with Ascension

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Priorities Mapped to People Centered 2020

Goal: Enact policies that support better health, better care, and lower cost

- "Value" networks (narrow networks)
- Health Information Technology (HIT) interoperability
- State Innovation Models (SIM)
- Medicaid Innovation
- Behavioral Health
- Workforce
- Tele-health
- Palliative Care

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Questions? Comments?

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